



## **Invite for Expression of Interest (EOI)**

Karnataka Skill Development Corporation (KSDC) invites Expression of Interest (EOI) from interested and eligible Industries and Industry Authorized Partners for submission of proposals to impart training in advanced courses for the “Kalike Jothege Kaushalya” program under CMKKY 2023-24

EOI No: KSDC/KJKa/CR-04/2023-24

Date: 27-09-2023

**KARNATAKA SKILL DEVELOPMENT CORPORATION (KSDC)  
SKILL DEVELOPMENT, ENTREPRENEURSHIP AND LIVELIHOOD DEPARTMENT (SDEL)  
GOVERNMENT OF KARNATAKA**

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### **Disclaimer**

All information contained in this invite for Expression of Interest (Eoi) provided / clarified are in good interest and faith. This is not an agreement and is not a bid or invitation to enter into an agreement of any kind with any party.

Though adequate care has been taken in the preparation of this RFP document, the interested firms shall satisfy themselves that the document is complete in all respects. The information is not intended to be exhaustive. Interested Bidders are required to make their own enquiries and assumptions wherever required. Intimation of discrepancy, if any, should be given to the specified office immediately. If no intimation is received by the date mentioned in the document, it shall be deemed that the RFP document is complete in all respects and firms submitting their bids are satisfied with the RFP Document.

Neither KSDC nor their employees and associates will have any liability to any prospective respondent interested to apply or any other person under the law of contract to the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this RFP document, any matter deemed to form part of this RFP document, the award of the Assignment, the information and any other information supplied by or on behalf of KSDC or their employees and Bidder or otherwise arising in any way from the selection process for the Assignment.

Particulars	Details
Reference no. and date	EOI No: KSDC/KJKa/CR-04/2023-24 Dated 27 <sup>th</sup> September 2023
EOI Title	Selection of Industry('es) and Industry Authorized Partner('s) to impart training in advanced courses for the "Kalike Jothage Kaushalya" program under CMKKY 2023-24
EOI issued by:	Karnataka Skill Development Corporation
Mode of Proposal Submission	The EOI document may be downloaded from the Kaushalya Karnataka portal <a href="http://www.kaushalkar.com">www.kaushalkar.com</a> at no cost. Reference Number must be mentioned in proposal. The proposal has to be submitted physically to KSDC Office.
Clarification regarding RFE	All queries to be sent on <a href="mailto:eo_i_rfp@kaushalkar.com">eo_i_rfp@kaushalkar.com</a>
Last Date & Time of Submission of proposal	<b>1600 Hours on 16<sup>th</sup> October 2023</b>
Bank Guarantee	The chosen industry/industry authorized partner, following the selection process, will be required to furnish a Bank Guarantee (BG) equal to 5% of the total project cost allocated.
Contact Person	Executive Director, KSDC Email ID: <a href="mailto:eo_i_rfp@kaushalkar.com">eo_i_rfp@kaushalkar.com</a> Ph: 080-29550555

Note:

KSDC reserves the right to amend any or all conditions of this RFP before the last date of submission of proposals or to change the above schedule at any time, without assigning any reason(s).

## 1. Introduction

India, like many other nations, is bestowed with a demographic dividend, and Karnataka stands as a testament to this advantage. The Government of Karnataka has strategically steered its focus towards skills development and job creation, recognizing the potential for economic growth within the state. Karnataka embodies a harmonious blend of modern industrial development, knowledge, honed skills, and a responsive government. In a pioneering move within the nation, Karnataka has been at the forefront of empowering districts through the establishment and activation of District Skill Missions. This approach ensures a bottom-up strategy in crafting and executing skill development programs. Notably, Karnataka took the lead in implementing demand-driven skilling interventions with initiatives such as PMKVY 3.0, SANKALP, Talent Acceleration Programmes (TAP), and the CMKKY scheme. These initiatives have significantly enhanced the involvement of district skill committees in crucial aspects such as mobilization, counseling, industry engagement, partnerships, and convergence.

Over the years, Karnataka has emerged as a prominent player in the skilling landscape, showcasing best-in-class initiatives in skill development and entrepreneurship not only within the state but also on a national scale. The state has demonstrated a heightened commitment to elevating the quality of education and expanding the reach of skilling programs, contributing to a comprehensive coverage across its expanse. Since its inception in 2016, the Karnataka Skill Mission has made substantial strides in empowering the youth by equipping them with enhanced skills, knowledge, and employment opportunities, thus propelling the state's growth trajectory. The Department of Skill Development, Entrepreneurship, and Livelihood (SDEL), established in 2016, has played a pivotal role in orchestrating skill development endeavors across the state. By bridging the gap between the demand and supply of skilled manpower, fostering professional and technical training structures, and fostering innovative thinking, the department is not only preparing individuals for existing jobs but also shaping a skilled workforce for the jobs of the future.

### Karnataka Skill Development Corporation (KSDC)

KSDC is the umbrella body for all skill development, entrepreneurship and livelihood initiatives of the State. State Government has designated KSDC as nodal agency for conducting skill training programmes in the state.

#### Mission

- Shall have an institutional mechanism and implementation framework that ensures an effective **CONVERGENCE**. The programs and schemes of different line departments of the Government of Karnataka, Government of India, Industry sector, skill councils, civil society and bilateral/multilateral agencies and other organizations will be converged at the implementation level for achieving the policy goal and ensure the best services to the primary stakeholders.
- Shall ensure **QUALITY** in the training curriculum and course materials to meet the standards of the employer agencies and market needs. Shall improve certification norms for augmenting employability and free movement of the workforce;
- Shall encourage **INNOVATION** both in idea as well as in implementation process so that the ideas are translated to productive action
- The institutional structure would operate in a mission mode having an eclectic mix of people

from Government, Industry, Civil Society, Academia Banking and Commerce Institutions.

### **Nodal Agency for Skilling**

The Government has decided to integrate various skill building programmes implemented by different departments to ensure the effectiveness of Skill Training activities. The vision of the Government was to bring in a centralized system of selecting and monitoring skill training courses and institutions besides tracking the trainees till they get employed. Hence the Government has declared the Karnataka Skill Development Corporation as a Nodal Agency for entire state in the year 2016.

This ensured adopting common standard framework of programmes and fee structures, by which overlapping, or duplication of efforts and wastage of resources will be avoided. This declaration helps in creating synergy among different departments engaged skill development activities.

### **Objective**

KSDC invites the Expression of Interest (EOI) from Leading Industry Players/Industry Authorised Partners to impart training in advanced courses for “Kalike Jothege Kaushalya” program under CMKKY 2023-24 by Karnataka Skill Development Corporation (KSDC).

## **2. About Kalike Jothege Kaushalya Program**

The "Kalike Jothege Kaushalya" program, aligned with the Government of Karnataka's forward-thinking Budget 2023-24 goals, embodies a transformative initiative fostering a vibrant collaboration between academia and industry. At its essence, this program is committed to integrating skill-based learning into the education system, empowering students with the essential skills needed to excel in the 21st-century job market. Students participating in this initiative have a unique opportunity to develop these skills alongside their academic pursuits in colleges. Through strategic partnerships with industry leaders, students receive practical, market-oriented knowledge, ensuring their education is both theoretical and applicable in real-world scenarios.

This blend of traditional classroom learning with hands-on experience enhances the overall learning experience for students. The program not only offers a pathway for students to attain industry certifications but also emphasizes career readiness by honing both soft and hard skills. Additionally, students benefit from mentorship provided by experts from both industry and academia, leading to increased opportunities.

By elevating the quality of teaching, facilitating curriculum updates, enriching learning resources, improving student placement prospects, and creating avenues for research and collaboration, the program not only benefits the students but also augments the education landscape. Concurrently, industries benefit by gaining access to a pool of skilled graduates, ready for seamless integration into the industry, fostering innovative solutions to meet the demands of the contemporary economy.

The "Kalike Jothege Kaushalya" program aims to benefit over 36,000 students across 31 districts, with the targeted implementation in two government first-grade colleges per district. The selected industries partnering with the Department are entrusted with delivering a

meticulously curated set of courses outlined in the annexure directly to these colleges. These industry partners will deploy proficient trainers to conduct training and subsequently issue industry certifications, solidifying the program's commitment to nurturing a skilled and dynamic workforce for the future. The "Kalike Jothege Kaushalya" program represents a visionary leap towards nurturing a skilled and dynamic workforce for the future while strengthening the nexus between education and industry in Karnataka.

### 3. Scope of Work for bidders

- Identify and enumerate the courses specified in the annexure, confirming the ability to implement them across districts (Refer Annexure 2.)
- Develop comprehensive course content for both semesters in line with industry standards and contemporary market demand, while incorporating clearly defined learning outcomes.
- Ensure the course content aligns with the latest industry practices and technologies, adhering to the prescribed curriculum (Refer Annexure 1), progressing from basic to advanced levels, and be taught during semesters 5 and 6.
- Provide extensive training to instructors covering course content, teaching methodologies, and the technological aspect, as a mandatory requirement before their deployment to colleges
- Ensure the provision of necessary software and licenses by the industry.
- Clearly elucidate the preferred mode of training, emphasizing physical, trainer-led sessions at designated government colleges
- Develop a detailed project timeline with specific milestones, resource allocation, and regular progress monitoring in alignment with the expectations set by the concerned departments
- Implement the project as per the established schedule and conduct assessments in adherence to industry standards
- Provide thorough documentation and evidence of course content and assessment criteria for credit evaluation, adhering to all rules and regulations mandated by the department
- Issue industry-endorsed certifications or joint certifications (if necessary) to students meeting the course requirements and collaborate with Universities/relevant Government bodies to align assessment scores with credits, as per the stipulated frameworks
- Adhere rigorously to all rules and regulations stipulated by the department, respecting their authority and final decisions on compliance matters.

Payment will be made in 4 installments.

Installment	Proportion of Project Cost	Payment Release Condition
1	25 %	upon commencement of training in the 5 <sup>th</sup> semester.
2	25 %	upon completion of training in the 5 <sup>th</sup> semester
3	25 %	upon commencement of training in the 6 <sup>th</sup> semester.
4	25 %	upon completion of training in the 6 <sup>th</sup> semester.

Note: The mentioned cost/tranches represents installments of the total training expenditure for the complete academic year, covering both semesters 5 and 6.

#### **4. General Terms & Conditions:**

##### **a) Governing Law**

The Empanelment Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Bangalore shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the Empanelment Process.

##### **b) Confidentiality**

1. Information relating to the examination, clarification, evaluation and recommendation for the Bidders shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising KSDC in relation to, or matters arising out of, or concerning the Empanelment Process.
2. KSDC will treat all information, submitted as part of the Bid, in confidence and will require all those who have access to such material to treat the same in confidence. KSDC may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/or KSDC.

##### **c) Legal fees and Duties**

The successful bidder shall be entirely responsible for stamp duties, license fees, and other such levies imposed.

##### **d) Change in Laws and Regulation**

Unless otherwise specified in the Contract, if after the date of the Invitation for Bids, any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed that subsequently affects the Delivery Date and/or the Contract Price, then such Delivery Date and/or Contract Price shall be correspondingly increased or decreased, to the extent that the successful Bidder has thereby been affected in the performance of any of its obligations under the Contract.

##### **e) Force Majeure**

The successful bidder shall not be liable for forfeiture of its Performance Security, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure. Force Majeure shall not cover the price fluctuation of components.

For purposes of this clause, Force Majeure means an event or situation beyond the control of the successful bidder that is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the successful bidder. Such events may include, but not be limited to, acts of KSDC in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

If a Force Majeure situation arises, the successful Bidder shall promptly notify KSDC in writing of such condition and the cause thereof. Unless otherwise directed by KSDC in writing, the successful Bidder shall continue to perform its obligations under the Contract as far as it is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

##### **f) Change orders and Contract Amendments**

KSDC may at any time order the successful bidder to make changes within the general



scope of the Contract, in any one or more of the following:

1. The place of service delivery.
2. The related services to be provided by the successful bidder.

If any such change causes an increase or decrease in the cost of, or the time required for, the successful bidder's performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery and Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the successful bidder for adjustment under this Clause must be asserted within 45 days from the date of the successful bidder's receipt of KSDC's change order.

g) Termination

KSDC, at its discretion, can terminate the appointment of industry/ industry authorized partner earlier than the expiry of One (1) year period in the event of failure of industry/ industry authorized partner to remain eligible in view of prevailing eligibility conditions (as revised from time to time) or to perform as per contract deliverables or other relevant reason(s) given in writing to the Industry/ industry authorized partner.

h) Payment upon Termination

KSDC may consider making a payment for the part satisfactorily performed on the basis of Quantum Merit as assessed by it, if such part is of economic utility to the KSDC.

i) Applicable laws

1. The Contract shall be interpreted in accordance with the laws prevalent in India
2. Compliance with all applicable laws: The Bidder shall undertake to observe, adhere to, abide by, comply with and notify the Department about all laws in force or as are or as made applicable in future, pertaining to or applicable to them, their business, their employees or their obligations towards them and all purposes of this Tender and shall indemnify, keep indemnified, hold harmless, defend and protect the Department and its employees/ officers/staff/ personnel/representatives/ agents from any failure or omission on its part to do so and against all claims or demands of liability and all consequences that may occur or arise for any default or failure on its part to conform or comply with the above and all other statutory obligations arising there from.

Compliance in obtaining approvals/ permissions/ licenses: The Bidder shall promptly and timely obtain all such consents, permissions, approvals etc., as may be necessary or required for any of the purposes of this project or for the conduct of their own business under any applicable Law, Government Regulation/Guidelines and shall keep the same valid and in force during the term of the project, and in the event of any failure or omission to do so, shall indemnify, keep indemnified, hold harmless, defend, protect and fully compensate the Department and its employees/ officers/ staff/ personnel/ representatives/agents from and against all claims or demands of liability and all consequences that may occur or arise for any default or failure on its part to conform or comply with the above and all other statutory obligations arising there from and the Department will give notice of any such claim or demand of liability within reasonable time to the bidder.

All legal disputes are subject to the jurisdiction of Civil Courts Bangalore only.

- j) General Terms of Proposal Submission
1. Each Bidder must submit a single proposal.
  2. Sub-contracting, sub-letting, franchisee arrangement of any kind for the conduct of training under KSDC is NOT allowed for any Organization/promoters of organization
  3. One Application per applicant can cover multiple districts. Each district proposed by an applicant should contain the details of the courses along with action plan.
  4. The applicant organization once selected will be allocated targets and will be monitored for quality aspect of processes involved in training.
  5. KSDC does not guarantee target allocation to any/all Industry/Industry Authorized Partner applying through this EoI.
  6. KSDC shall in no case be responsible or liable for the costs/expenses being incurred by the Industry/Industry Authorized Partner while applying regardless of the conduct or the outcome of the process.
  7. KSDC shall receive the proposal in accordance with the terms set forth in this EOI and other documents that may be provided by KSDC pursuant to this EOI as amended/clarified from time to time by KSDC.
  8. Bidders shall not have a conflict of interest ("Conflict of Interest") that affects the Empanelment Process or any sanction of work that may follow. Any Bidder found to have a Conflict of Interest is liable to be disqualified.
  9. Any misrepresentation shall lead to disqualification of the Bidder.
  10. KSDC will not return any proposal or any information provided along therewith. KSDC reserves the right to verify all statements, information and documents submitted by the Bidder in response to the EOI. Failure of KSDC to undertake such verification shall not relieve the Bidder of its obligations or liabilities hereunder nor will it affect any rights of KSDC there under.
- k) Failure to agree with the Terms & Conditions of the EOI
- Failure of the bidder to agree with the Terms & Conditions of the EOI shall constitute sufficient grounds for the annulment of empanelment
- l) Right to accept and to reject any or all Proposals
1. Notwithstanding anything contained in this EoI, KSDC reserves the right to accept or reject any proposal and to annul the Empanelment Process and reject all Proposals at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.
  2. In case it is found during the evaluation of proposals or at any time before signing of the Agreement or after its execution and during the period of subsistence thereof, that one or more of the pre-qualification conditions have not been met by the Bidder or that the Bidder has made material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith and the Agreement, if signed, shall be liable to be terminated by a communication in writing by KSDC to the Bidder, without KSDC being liable in any manner whatsoever to the Bidder.

## 5. Financial Outlay and Payment Terms:

Semesters	Total Target	Duration of Training	Cost Per Hour of training	Cost Per Candidate	Total Cost of the Project
Semester 5	36000	50 Hours	40	Rs. 2000	Rs. 7,20,00,000
Semester 6	36000	50 Hours	40	Rs. 2000	Rs. 7,20,00,000

- The cost of the project mentioned is inclusive of taxes
- All the payments will be made to the Industry/Industry Authorized Partner under CMKKY 2023-24
- A pre-receipted bill in triplicate along with certificate of satisfactory delivery will have to be submitted by the industry/Industry Authorized Partner.
- The payment is subject to the training administered for the actual number of students based on the attendance certified by the principals of respective colleges.
- Payments shall be subject to deductions of any amount for which the industry/Industry Authorized Partner is liable under the empanelment or EoI conditions. Further, all payment shall be made, subject to deduction of tax, deduction at source as per Income tax act/rules and /or any other government orders.
- Payments will be made after submission of bills and necessary certifications by the competent authority.
- No interest is payable for late payment (if any) and for whatsoever reasons.

## 6. Other Tenets

- Industries/ Industry Authorized Partners who are appointed for this program will be automatically qualified for Provisional Empanelment and allocation of target shall be done based on but not limited to their infrastructure, training capacity, past performance, geographical operation, etc.
- Industries/ industry authorized partners with higher capacity in terms of their infrastructure, quality training etc. shall be preferred irrespective of their presence on Kaushalkar portal.
- Final number of Industries/ industry authorized partners selected for implementation is the discretion of KSDC.
- Shortlisted Industries/ industry authorized partners may be required to make a presentation to the KSDC for technical evaluation.
- Final selection of Industries / will be done by the Approval Committee formed by KSDC.
- KSDC reserves the right to amend any or all conditions of this EoI before the last date of submission of proposals or to change the above schedule at any time, without assigning any reason(s).
- Shortlisted industries/ industry authorized partners based on the eligibility criteria shall be called for the presentation before the Approval Committee.

## 7. Selection Process

### i. Application Process

KSDC invites the Expression of Interest (EOI) from various Leading Industry Players/Industry Authorized Partner to impart training in the advanced courses in the select government first

grade colleges across the state of Karnataka under the Kalike Jothage Kaushalya program. Interested Industries/ industry authorized partners would be required to strictly adhere to the following instructions:

Documents to submit: NO document other than the following list, will be considered for validation of proposal

Sl. No.	Description of the Document
1	Cover Letter as per <b>Annexure 3</b> of Eol document
2	Industry/Industry Authorized Partner's Details as per <b>Annexure 4</b> of Eol document
3	Certificate of the Proprietorship/ Partnership Deed/ Incorporation of Company & Memorandum & Articles of Association (Copy)
4	Pan Card (Copy)
5	Income Tax Return Acknowledgement Copy
6	Industry/Industry Authorized Partner's Financial Details as per <b>Annexure 5</b>
7	Declaration for not being blacklisted as per <b>Annexure 6</b> Eol Document
8	Proposed Annual Action Plan as per <b>Annexure 7</b>
9	Power of attorney in favour of authorized signatory for signing the Eol application
10	Supporting documents prescribed against the "Eligibility Criteria" stated in EOI

Note: All documents submitted in response to the Eol should be signed and sealed by Authorized representative and signatory on company's letterhead.

In case the Industry/Industry Authorized Partner does not submit any of the aforesaid supporting documents, the related data provided in the proposal will not be considered for the concerned parameters.

Interested applicants must submit the above-mentioned documents physically along with cover letter and action plan to the address mentioned below.

**To**  
**Managing Director**  
**Karnataka Skill Development Corporation**  
**3<sup>rd</sup> Floor, Kaushalya Bhawan, Near Dairy Circle,**  
**Bannerghatta Road Bangalore – 560029**

The Envelope should contain the heading as: "RESPONSE TO EOI TO IMPART TRAINING IN THE COURSES IDENTIFIED UNDER KALIKE JOTHEGE KAUSHALYA" and should reach KSDC office latest by **16<sup>th</sup> October 2023 by 16:00 HRS (4:00 PM)**.

**NOTE: NO EOIs SHALL BE ENTERTAINED POST THE END DATE AND TIME AS SPECIFIED ABOVE**

ii. Eligibility Criteria:

Sl. No.	Criteria	Minimum Requirement	Basis of Evaluation	Maximum Marks
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1	Number of Year of Existence (As on the date of EOI Published)	3 Years	>= 5 years – 10 Marks; >= 3 Years and < 5 years – 05 Marks;	10
2	Industry/Industry Authorized Partner's presence in Karnataka (Registered Office / Branch Office / Operations)	NA	PIA to submit relevant documents	NA
3	Industry/Industry Authorized Partner with prior experience in implementing Skill Development programs in Government Schools and Colleges in collaboration with Government/CSR or any.	500 Trainees	>= 2000 trainees – 20 Marks; >= 1000 trainees and < 2000 – 15 Marks; >= 500 trainees and < 1000 trainees – 10 Marks;	25
4	Industry/Industry Authorized Partner that can provide trainers possessing over five years of relevant industry experience aligned with the course requirements	5 Years	>=5 Years – 10 Marks; >=2 Years and <5 Years - 5 Marks	10
5	Consolidated Financial Turnover for 3 consecutive years (FY 2019-20, 2020-21, 2021-22)	1 crore	>= 3 Cr –10 Marks; >= 1 Cr and < 3 Cr – 05 Marks;	10
6	Industry/Industry Authorized Partner possessing the OEM/Software/Licenses for the enlisted courses	NA	NA	20
7	Presentation (only for those who score above 60 out of first 6 parameters in this list)	NA	Discretion of Committee	25
<b>Total</b>				<b>100</b>

**Note:** Applicants who score above 60 marks out of the first 6 parameters in the above list will be shortlisted for presentation before the selection committee where they are expected to present their plan of action and other project related details.

Based on the applications received, KSDC shall evaluate the documents submitted by the applicants along with the EOI. Where there is a requirement for clarifications, the official designated from KSDC shall through email/ letter request for such clarifications in writing. Response to such requirement should be submitted within 5 business days of such communication from KSDC.

The selection process will be based on the evaluation by KSDC and shall involve document-based evaluation of the Technical Capability and the scores obtained by the Industry/Industry Authorized Partner.

iii. **Duration of Engagement**

The duration of the engagement will be one year. The extension of industry engagement will be subject to management review and performance. The KSDC reserves all the rights to discontinue industry/ industry authorized partner at any time in case of non-performance without any notice.

**8. Clarifications**

- a. Bidders requiring any clarification on the EoI may notify KSDC in writing or by letter and/or e-mail to [eoi\\_rfp@kaushalkar.com](mailto:eoi_rfp@kaushalkar.com)
- b. KSDC shall endeavor to respond to the queries within the period specified therein through letter/e-mail. However, KSDC reserves the right not to respond to any question(s) or provide any clarification(s), at its sole discretion, and nothing in these Clauses shall be taken or read as compelling or requiring KSDC to respond to any question or to provide any clarification.
- c. KSDC may also on its own motion, if deemed necessary, issue interpretations and clarifications to all Bidders. All clarifications and interpretations issued by KSDC shall be deemed to be part of the EoI. Verbal clarifications and information given by KSDC, or its employees or representatives shall not in any way or manner be binding on KSDC.

**9. Amendments**

- a. At any time prior to the deadline for submission of Proposals, KSDC may, for any reason, whether at its own initiative or in response to clarifications requested by a Bidder, modify the EOI by the issuance of Addenda.
- b. Any Addendum thus issued will be uploaded on the website. KSDC will post the addendum/replies to the queries on the KSDC website without identifying the source of queries.
- c. In order to afford the Bidders a reasonable time for taking an Addendum into account, or for any other reason, KSDC may, at its own discretion, extend the timelines mentioned having due regard for the time required by the Bidders to address such amendment.

### ANNEXURE 1 – List of Courses.

Sl. No	Courses/Skills	Topics/Content to be included
1	Animation	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Fundamentals of Animation</li> <li>• Principles of Motion</li> <li>• Traditional Animation Techniques</li> <li>• Character Design</li> <li>• Pre-production, Planning, Storyboarding, Visualization</li> <li>• 2D Animation</li> <li>• Software/Tools: Adobe Animate, Toon Boom Harmony, TVPaint, Blender</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• 3D Animation and 3D Character Modelling</li> <li>• Stop Motion Animation</li> <li>• Visual Effects</li> <li>• Audio for Animation</li> <li>• Advanced Animation Techniques</li> <li>• Interactive and Gaming Animation</li> <li>• Animated Filmmaking</li> <li>• Motion Graphics</li> <li>• Industry Practices and Standards</li> <li>• Software/Tools: Autodesk Maya, Adobe After Effects, Dragonframe, Pro Tools, Unreal Engine, Unity, Houdini, Substance Designer, Cinema 4D</li> </ul>
2	Artificial Intelligence and Machine Learning	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Computer Organization and Architecture</li> <li>• Data Structures and Algorithms</li> <li>• Discrete Mathematics</li> <li>• Calculus</li> <li>• Linear Algebra</li> <li>• Python Programming</li> </ul>

		<ul style="list-style-type: none"> <li>• Operating Systems</li> <li>• Software/Tools: Linux, Git</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Database Systems</li> <li>• Computer Networks</li> <li>• Artificial Intelligence</li> <li>• Machine Learning</li> <li>• Probability and Statistics</li> <li>• Deep Learning</li> <li>• Natural Language Processing</li> <li>• Computer Vision</li> <li>• Reinforcement Learning</li> <li>• Data Science and Analytics</li> <li>• Project work on Artificial Intelligence and Machine Learning</li> <li>• Software/Tools: TensorFlow, Keras, PyTorch, OpenCV, NLTK, Scikit-learn</li> </ul>
3	Content and Communications	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Content and Communications</li> <li>• Writing for the Web</li> <li>• Copywriting</li> <li>• Social Media Content Creation</li> <li>• Content Strategy</li> <li>• Public Relations Writing</li> <li>• Software/Tools: Grammarly, Google Docs, Trello, WordPress, SEMrush</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Corporate Communications</li> <li>• Crisis Communications</li> <li>• Internal Communications</li> <li>• Content Management Systems</li> <li>• Digital Content Marketing</li> </ul>



		<ul style="list-style-type: none"> <li>• Brand Journalism</li> <li>• Multimedia Storytelling</li> <li>• Content Distribution</li> <li>• Emerging Trends and Technologies</li> <li>• Software/Tools: Hootsuite, Sprout Social, Hubspot, Canva, Adobe Creative Cloud, Mailchimp, Buzzsumo, Vidyard</li> </ul>
4	Cybersecurity and Network Security	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Cybersecurity and Network Security</li> <li>• Fundamentals of Networking</li> <li>• Operating Systems and Security</li> <li>• Cryptography and Information Security</li> <li>• Basics of Programming</li> <li>• Ethics and Legal Issues in Cybersecurity</li> <li>• Software/Tools: Wireshark, Metasploit, Nessus, Nmap</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Network Design and Security Architecture</li> <li>• Penetration Testing and Vulnerability Assessment</li> <li>• Cloud Security and Virtualization</li> <li>• Secure Web Application Development</li> <li>• Advanced Programming</li> <li>• Incident Response and Disaster Recovery</li> <li>• Cyber Threat Intelligence and Analytics</li> <li>• Identity and Access Management</li> <li>• Security Governance and Risk Management</li> <li>• Wireless and Mobile Device Security</li> <li>• Emerging Technologies in Cybersecurity</li> <li>• Capstone Project in Cybersecurity</li> <li>• Software/Tools: Splunk, Burp Suite, Kali Linux, VMware, OpenVAS, CyberArk, Cisco ISE</li> </ul>

5	Data Analysis and Visualization	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Data Analytics</li> <li>• Data Wrangling and Cleaning</li> <li>• Exploratory Data Analysis</li> <li>• Statistical Methods for Data Analysis</li> <li>• Introduction to Data Visualization</li> <li>• Machine Learning</li> <li>• Software/Tools: Python, R, Excel, Tableau, Power BI</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Time Series Analysis</li> <li>• Regression Analysis</li> <li>• Big Data Analytics</li> <li>• Data Mining</li> <li>• Data Visualization Techniques - Charts, Custom Maps, and</li> <li>• Dashboards; Dashboard Design and Development</li> <li>• Storytelling with Data</li> <li>• Advanced Data Analytics</li> <li>• Ethical and Legal Issues in Data Analytics</li> <li>• Software/Tools: Hadoop, Spark, Python libraries (scikit-learn, TensorFlow, PyTorch), R packages (caret, ggplot2), Tableau Prep, D3.js, Power BI, Tableau, QlikView, Looker</li> </ul>
6	Digital Marketing	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Principles of Marketing</li> <li>• Digital Marketing Fundamentals</li> <li>• Digital Marketing Channels</li> <li>• Introduction to Content Marketing</li> <li>• Social Media Marketing</li> <li>• Email Marketing</li> <li>• E-commerce Marketing</li> <li>• Software/tools: Google Analytics, Hootsuite, Buffer, Canva, WordPress</li> </ul>

		<p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Website Design and Optimization (SEO, SEM, and Paid Search)</li> <li>• Marketing Analytics</li> <li>• ML, Big Data, and AI-driven Analytics</li> <li>• Advanced Digital Marketing Strategies</li> <li>• Mobile Marketing</li> <li>• Video Marketing</li> <li>• Influencer Marketing</li> <li>• Marketing Automation</li> <li>• Software/tools: Google Ads, Google Search Console, Mailchimp, SEMrush, Ahrefs, HubSpot, Salesforce Marketing Cloud, Adobe Creative Suite</li> </ul>
7	Forex and Export-Import Operations	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Principles of Foreign Exchange</li> <li>• International Trade and Business Environment</li> <li>• Basics of Export and Import</li> <li>• Customs Regulations and Documentation</li> <li>• Banking and Financial Systems for Foreign Trade</li> <li>• Export-Import Procedures and Documentation</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Forex Risk Management</li> <li>• Export Marketing and Market Research</li> <li>• Export-Import Finance and Insurance</li> <li>• Logistics and Transportation for International Trade</li> <li>• International Business Law and Contracts</li> <li>• Foreign Exchange Derivatives and Hedging Strategies</li> <li>• Export-Import Promotion and Assistance Programs</li> <li>• Global Trade Negotiations and Agreements</li> <li>• E-commerce for International Trade</li> <li>• Cross-Cultural Management and Communication</li> <li>• Industry Internship/Project</li> </ul>

8	Graphic Design	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Graphic Design</li> <li>• Typography</li> <li>• Color Theory</li> <li>• Layout Design</li> <li>• Design for Print</li> <li>• Branding and Identity Design</li> <li>• Software/Tools: Adobe Photoshop, Adobe Illustrator, InDesign, Sketch, Canva, Adobe Express, and Microsoft Designer</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Advertising Design</li> <li>• Packaging Design</li> <li>• Web Design</li> <li>• UI/UX Design</li> <li>• Motion Graphics</li> <li>• 3D Design</li> <li>• Interactive Design</li> <li>• Digital Illustration</li> <li>• Advanced Design Concepts</li> <li>• Software/Tools: Adobe XD, Figma, InVision, Marvel, After Effects, Cinema 4D, Unity, Procreate, Adobe Premiere Pro</li> </ul>
9	GST Accounting	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Principles of Accounting</li> <li>• Introduction to GST</li> <li>• GST Compliance and Registration</li> <li>• GST Returns and Refunds</li> <li>• GST Audit and Assessment</li> <li>• Advanced GST</li> <li>• Software/tools: GSTN portal, Tally.ERP 9, ClearTax, Zoho Books, QuickBooks, Cleartax GST, GSTR-9 software</li> </ul>

		<p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Registration and E-Way Bill</li> <li>• GST Accounting and Record Keeping</li> <li>• GST for E-commerce Businesses</li> <li>• GST for Importers and Exporters</li> <li>• GST for Service Providers</li> <li>• GST and Taxation</li> <li>• GST and Business Transactions</li> <li>• GST and Supply Chain Management</li> <li>• GST and Compliance Management</li> <li>• GST and Technology</li> <li>• GST Returns, Refunds, TDS, TCS</li> <li>• Software/tools: SAP GST, Oracle GST, Microsoft Dynamics 365 GST, MARG GST, Tally.ERP 9 GST</li> </ul>
10	Intellectual Property Rights (IPR)	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Intellectual Property Rights (IPR)</li> <li>• Patent Law and Procedures</li> <li>• Copyright Law and Protection</li> <li>• Trademarks and Brand Protection</li> <li>• Trade Secrets and Confidentiality</li> <li>• IPR and Technology Transfer</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• IPR and Biotechnology/Pharmaceuticals/Software etc</li> <li>• IPR Enforcement and Litigation</li> <li>• International Perspectives on IPR</li> <li>• Emerging Trends in IPR</li> <li>• IPR Case Studies and Practical Applications</li> </ul>
11	Media and Filmmaking	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Media and Filmmaking</li> <li>• Screenwriting</li> <li>• Film and Video Production</li> </ul>

		<ul style="list-style-type: none"> <li>• Cinematography</li> <li>• Lighting for Film</li> <li>• Directing for Film and Television</li> <li>• Software/tools: Adobe Premiere Pro, Final Cut Pro, Avid Media Composer, DaVinci Resolve, Celtx</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Sound Design and Recording</li> <li>• Editing Techniques</li> <li>• Post-Production Techniques</li> <li>• Distribution and Exhibition</li> <li>• Documentary Filmmaking</li> <li>• Virtual Reality (VR) and Augmented Reality (AR) Production</li> <li>• Film Festivals and Markets</li> <li>• Film Criticism and Analysis</li> <li>• Industry Practices and Standards</li> <li>• Software/Tools: Adobe Audition, Pro Tools, iZotope, Motion, VFX software, Unity, Unreal Engine, Nuke, Blender, Lightroom</li> </ul>
12	Medical Laboratory Technology	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Medical Laboratory Technology</li> <li>• Human Anatomy and Physiology</li> <li>• Medical Microbiology</li> <li>• Hematology and Blood Banking</li> <li>• Clinical Biochemistry</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Immunohematology and Transfusion Medicine</li> <li>• Histopathology and Cytology</li> <li>• Clinical Biochemistry II</li> <li>• Medical Parasitology</li> <li>• Diagnostic Microbiology</li> <li>• Molecular Diagnostics</li> </ul>

		<ul style="list-style-type: none"> <li>• Clinical Pathology and Laboratory Management</li> <li>• Medical Ethics and Research Methodology</li> <li>• Medical Imaging Technology</li> <li>• Internship</li> </ul>
13	MS Office	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to MS Office Suite</li> <li>• MS Word: Basic Formatting, Styles and Themes, Tables and Chart</li> <li>• MS Excel: Basic Formulas and Functions, Formatting, Charts and Graphs</li> <li>• MS PowerPoint: Basic Slides, Layouts and Themes, Animations and Transitions</li> <li>• MS Outlook: Email Management, Calendar and Scheduling</li> <li>• MS Visio: Flowcharts, Diagrams, and Org Charts</li> <li>• Software/tools: MS Office Suite, Google Docs, Zoho Office, LibreOffice</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• MS Word: Advanced Formatting, Long Documents, Mail Merge</li> <li>• MS Excel: Advanced Formulas and Functions, PivotTables and PivotCharts, Data Analysis and Visualization</li> <li>• MS PowerPoint: Advanced Animations and Transitions, Master Slides and Themes</li> <li>• MS Access: Database Management, Queries, and Forms</li> <li>• MS Project: Project Management, Gantt Charts, Resource Allocation</li> <li>• MS OneNote: Note-taking, Collaboration, and Sharing</li> <li>• MS Teams: Team Collaboration, Meetings, and Chats</li> <li>• MS Dynamics ERP</li> <li>• Emerging Trends and Technologies</li> </ul> <p>Software/tools: MS Office Suite, Google Sheets, Zoho CRM, Tableau, Asana, Trello, Slack</p>
14	Quality Control Analytical	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Quality Control</li> <li>• Statistical Techniques for Quality Control</li> <li>• Quality Assurance in Analytical Testing</li> <li>• Instrument Calibration and Maintenance</li> </ul> <p>Semester 6:</p>

		<ul style="list-style-type: none"> <li>• Method Validation and Verification</li> <li>• Corrective Actions and Error Analysis</li> <li>• Proficiency Testing and Traceability</li> <li>• Good Laboratory Practices and Regulatory Compliance</li> </ul>
15	Supply Chain Management	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Principles of Accounting and Finance</li> <li>• Principles of Supply Chain Management</li> <li>• Inventory and Warehouse Management</li> <li>• Procurement and Sourcing Management</li> <li>• Operations Management</li> <li>• Software/tools: SAP S/4HANA or Oracle ERP, Zoho Inventory or TradeGecko, SAP Ariba or Oracle Supply Chain Management</li> </ul> <p>Semester 6:</p> <ul style="list-style-type: none"> <li>• Distribution and Transportation Management</li> <li>• Supply Chain Analytics</li> <li>• Strategic Supply Chain Management</li> <li>• Global Supply Chain Management</li> <li>• Supply Chain Technology and Innovation</li> <li>• Sustainability in Supply Chain Management</li> <li>• Software/tools: IBM Sterling, Tableau or SAP Analytics Cloud, SAP Fieldglass, SAP Integrated Business</li> </ul>
16	Wealth Management	<p>Semester 5:</p> <ul style="list-style-type: none"> <li>• Introduction to Wealth Management</li> <li>• Principles of Accounting and Finance</li> <li>• Financial Markets and Instruments</li> <li>• Investment Analysis</li> <li>• Personal Financial Planning</li> <li>• Introduction to Tax Planning</li> <li>• Introduction to Risk Management</li> <li>• Investment Products</li> </ul>



	<p>Software/tools: QuickBooks, Bloomberg Terminal</p>
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Semester 6:

- Investment Management
- Portfolio Management
- Estate Planning/ Retirement Planning
- Wealth Preservation and Protection
- Financial Planning for Businesses
- Behavioral Finance
- Advanced Investment Analysis
- Alternative Investments
- International Wealth Management
- Wealth Transfer and Succession Planning
- Client Relationship Management
- Wealth Management Case Studies
- Risk Profiling, Advisory, and Asset Allocation
- Software/tools: Morningstar Direct, Wealthbox or Salesforce, Estate planning software

## ANNEXURE 2 – List of Colleges and Estimated Target Beneficiaries:

SI No	REGION	DISTRICT	COLLEGE NAME & ADDRESS	BA				Bcom				BSc				Total
				Course 1	No of Candidates	Course 2	No of Candidates	Course 1	No of Candidates	Course 2	No of Candidates	Course 1	No of Candidates	Course 2	No of Candidates	
1	Bangalore Region	Bengaluru	Govt. First Grade College, Malleshwaram - 560 012, Bangalore.	Digital Marketing	195		0	GST Accounting	162	Supply Chain Management	162	Cybersecurity and Network Security	65		0	584
2	Bangalore Region	Bengaluru	Lalbahadur Sastry Govt. Arts, Science and Commerce College, R.T.Nagar, Bangalore - 560 032.	Digital Marketing	69		0	Digital Marketing	207	GST Accounting	207	Animation	75		0	557
3	Bangalore Region	Bengaluru Rural	Govt. First Grade College, Doddaballapura- 561 203.	Animation	159	MS Office	159	Supply Chain Management	165	Data Analysis and Visualization	165	Animation	68		0	715
4	Bangalore Region	Bengaluru Rural	Govt. First Grade College, Vijayapura Road, Devanahalli - 562 110.	Graphic Design	166		0	GST Accounting	131	Data Analysis and Visualization	131	Animation	38		0	466
5	Bangalore Region	Chikkaballapur	Govt. Womens College, Chintamani - 563 125.	Graphic Design	141		0	Wealth Management	292	Supply Chain Management	292	Data Analysis and Visualization	252	Artificial Intelligence and Machine	126	977

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6	Bangalore Region	Chikkaballapur	Govt. First Grade College and PG Center Chintamani - 563 125.	Digital Marketing	182		0	Digital Marketing	139	GST Accounting	139	Data Analysis and Visualization	80		0	<b>540</b>
7	Bangalore Region	Kolar	Govt. Boys College, Kolar - 563 101.	Digital Marketing	193		0	GST Accounting	202	MS Office	202	Data Analysis and Visualization	133	Medical Laboratory Technology	133	<b>863</b>
8	Bangalore Region	Kolar	Govt. College, Mulbagal - 563 131.	Animation	117	Digital Marketing	117	Data Analysis and Visualization	151	Digital Marketing	151	Artificial Intelligence and Machine Learning	97		0	<b>632</b>
9	Bangalore Region	Ramanagar	Govt. First Grade College, Ramanagara - 571 511.	Graphic Design	118	Content and Communications	118	GST Accounting	173	MS Office	173	Data Analysis and Visualization	89		0	<b>669</b>
10	Bangalore Region	Ramanagar	Govt. First Grade College, Kanakapura - 562 117	Digital Marketing	126	Content and Communications	126	GST Accounting	124	Supply Chain Management	124		0		0	<b>498</b>
11	Bangalore Region	Tumkur	Govt. First Grade College for Women, Tumkur	MS Office	75		0	GST Accounting	157	Digital Marketing	157	MS Office	153		0	<b>542</b>
12	Bangalore Region	Tumkur	Govt. First Grade College, Gubbi - 572 216.	Digital Marketing	120	Content and Communications	120	GST Accounting	145	Digital Marketing	145	Medical Laboratory Technology	40		0	<b>569</b>

13	Dharwad Region	Belagavi	Govt. First Grade College, Chikkodi - 591 201	Digital Marketing	151		0	Data Analysis and Visualization	105		0	Artificial Intelligence and Machine Learning	58		0	314
14	Dharwad Region	Belagavi	Govt. First Grade College for Women, Belgaum	Graphic Design	155		0	Digital Marketing	129		0		0		0	284
15	Dharwad Region	Bagalkote	Govt. First Grade College(Women), Jamakhandi - 587 301.	Media and Filmmaking	302	MS Office	302	GST Accounting	131	Forex and Export-Import Operations	131	Intellectual Property Rights (IPR)	125		0	991
16	Dharwad Region	Bagalkote	Govt. First Grade College, Hungund - 587 118	Content and Communications	303	MS Office	303	GST Accounting	150		0	Graphic Design	60		0	815
17	Dharwad Region	Bijapur	Govt. First Grade College for Women, Bijapur	Digital Marketing	191	MS Office	191	Supply Chain Management	139		0	MS Office	72		0	592
18	Dharwad Region	Bijapur	Govt. First Grade College, Muddebihal - 586 212	MS Office	298	Graphic Design	298	Digital Marketing	170		0	Data Analysis and Visualization	98	Graphic Design	98	962
19	Dharwad Region	Dharwad	Govt. First Grade College, Rajanagar, Hubli - 580 032	Content and Communications	173		0	GST Accounting	103	Forex and Export-Import Operations	103	Medical Laboratory Technology	117		0	496
20	Dharwad Region	Dharwad	Govt. Evening First Grade College, Vidyabhavan Campus, Near LIC Main Branch, Dharwad - 580 001	Content and Communications	0	Media and Filmmaking	0	GST Accounting	0	Forex and Export-Import Operations	0	Medical Laboratory Technology	0	MS Office	0	0

21	Dharwad Region	Gadag	K H Patil Govt. First Grade College, Hulukoti - 582 205, Gadag Tq;	Graphic Design	130		0	GST Accounting	147		0	Digital Marketing	108		0	<b>385</b>
22	Dharwad Region	Gadag	Govt. First Grade College for Women, Gadag	MS Office	153		0	Forex and Export-Import Operations	134		0		0		0	<b>287</b>
23	Dharwad Region	Haveri	Govt. First Grade College, Hanagal - 581 104	MS Office	106	Media and Filmmaking	106	Data Analysis and Visualization	125		0	Medical Laboratory Technology	62		0	<b>399</b>
24	Dharwad Region	Haveri	Govt. First Grade College, Ranebennur - 581 115	Media and Filmmaking	160	Content and Communications	160	Digital Marketing	120	Forex and Export-Import Operations	120	Cybersecurity and Network Security	171		0	<b>730</b>
25	Dharwad Region	Uttara Kannada	Govt Arts & Science College, Karwar - 581 301.	Content and Communications	63		0	Wealth Management	128	GST Accounting	128	Data Analysis and Visualization	158		0	<b>477</b>
26	Dharwad Region	Uttara Kannada	Govt. First Grade College, Haliyal - 581 329.	Media and Filmmaking	195		0	Data Analysis and Visualization	133	Digital Marketing	133	Animation	72		0	<b>533</b>
27	Kalaburagi Region	Vijayanagar	Smt. Rudramba M P Prakash Govt. First Grade College, Huvinahadagali - 583 219	MS Office	313	Graphic Design	313	Digital Marketing	76		0		77	Artificial Intelligence and Machine Learning	0	<b>778</b>

28	Kalaburagi Region	Vijayanagar	Govt. First Grade College, Kudligi - 583 135.	MS Office	302	Graphic Design	302	GST Accounting	89		0		0		0	<b>693</b>
29	Kalaburagi Region	Ballary	Govt. First Grade College, Kurugod - 583 116	MS Office	132	Digital Marketing	132	GST Accounting	66		0	Medical Laboratory Technology	50		0	<b>380</b>
30	Kalaburagi Region	Ballary	Govt. First Grade College, Sandur - 583 119	Content and Communications	133	MS Office	133	GST Accounting	125		0	Graphic Design	41		0	<b>431</b>
31	Kalaburagi Region	Bidar	Govt. First Grade College, Bidar - 585 401.	MS Office	162	Graphic Design	162	Wealth Management	115	Digital Marketing	115	Artificial Intelligence and Machine Learning	258		0	<b>810</b>
32	Kalaburagi Region	Bidar	Govt. First Grade College, Basavakalyana - 585 327	Digital Marketing	143		0	Digital Marketing	92		0	Digital Marketing	44		0	<b>279</b>
33	Kalaburagi Region	kalaburagi	Govt. First Grade College, Chittapura - 585 102.	Content and Communications	209	Digital Marketing	209	GST Accounting	100		0	Digital Marketing	51		0	<b>568</b>
34	Kalaburagi Region	kalaburagi	Govt. First Grade College for Women, Jewargi Colony- 585 102, Gulbarga	Digital Marketing	189	Content and Communications	189	GST Accounting	136	MS Office	136	Artificial Intelligence and Machine Learning	126	Digital Marketing	126	<b>901</b>
35	Kalaburagi Region	Koppala	Govt. First Grade College for Women, Koppal	MS Office	144	Content and Communications	144	Digital Marketing	105		0	Medical Laboratory Technology	44		0	<b>437</b>
36	Kalaburagi Region	Koppala	Govt. First Grade College, Yelburga - 583 236.	MS Office	275	Content and Communications	275	GST Accounting	115		0	Cybersecurity and Network Security	44		0	<b>709</b>

37	Kalaburagi Region	Raichur	Govt. First Grade College for Women, Raichur	MS Office	177		0	Digital Marketing	89		0	Artificial Intelligence and Machine Learning	42		0	308
38	Kalaburagi Region	Raichur	Govt. First Grade College, Manvi - 584 123.	Digital Marketing	342	MS Office	342	Digital Marketing	127		0	Digital Marketing	35		0	845
39	Kalaburagi Region	Yadagiri	Govt. First Grade College, Yadgiri - 585 202.	Graphic Design	273	Animation	273	GST Accounting	108		0	Data Analysis and Visualization	121		0	775
40	Kalaburagi Region	Yadagiri	Govt. First Grade College, Gurumitkal - 585 214, Yadgir Tq.	Digital Marketing	196	Media and Filmmaking	196	Digital Marketing	25		0	MS Office	41		0	458
41	Mangalore Region	Madikere	Govt. First Grade College, Kushalanagar - 571 234, Somwarpet Tq	Digital Marketing	160		0	Wealth Management	166		0		0		0	326
42	Mangalore Region	Madikere	Govt. First Grade College, Virajpet - 571 218	Graphic Design	127		0	Digital Marketing	162		0	Digital Marketing	55		0	344
43	Mangalore Region	Udupi	Smt. Rukmini Shedthi Memorial National Govt. First Grade College, Barkur - 576 210 (Udupi Tq.)	Digital Marketing	44		0	Digital Marketing	94		0	Data Analysis and Visualization	71		0	209
44	Mangalore Region	Udupi	Dr.G.Shankar Govt. Women First Grade College & PG Centre, Ajjarakadu, Udupi - 576 101 (Udupi Dist.)	Graphic Design	105		0	Digital Marketing	183	MS Office	183	Animation	107	Data Analysis and Visualization	107	684

45	Mangalore Region	Dakshina Kannada	Govt. First Grade College, Mangalore Carstreet, Mangalore - 575 001	Content and Communications	138		0	GST Accounting	237	Digital Marketing	237	Graphic Design	138	Medical Laboratory Technology	138	<b>886</b>
46	Mangalore Region	Dakshina Kannada	Govt. First Grade College, Uppinangadi - 574 241, (Puttur Tq.)	Graphic Design	98		0	Digital Marketing	170		0	Artificial Intelligence and Machine Learning	46		0	<b>314</b>
47	Mysuru Region	Chamarajnagar	Sri. Mahadeveswara College, Kollegal - 571 440.	Content and Communications	125	Media and Filmmaking	125	Digital Marketing	104	Data Analysis and Visualization	104	Artificial Intelligence and Machine Learning	76		0	<b>533</b>
48	Mysuru Region	Chamarajnagar	Govt. First Grade College, Chamarajnagar - 571 313.	Content and Communications	150	Animation	150	Digital Marketing	122	GST Accounting	122	Artificial Intelligence and Machine Learning	47		0	<b>589</b>
49	Mysuru Region	Hasan	Govt. First Grade College for Women, NEAR STADIUM, M.G. ROAD, Hassan - 573 201	Graphic Design	173		0	GST Accounting	243	Digital Marketing	243	Artificial Intelligence and Machine Learning	100	MS Office	100	<b>857</b>
50	Mysuru Region	Hasan	Govt. First Grade Womens College, Holenarasipura - 573 211	MS Office	182			Digital Marketing	175		0	Animation	125		0	<b>482</b>
51	Mysuru Region	Mandya	Govt. Womens College, M.C. Road, Mandya - 571 401.	Content and Communications	134	MS Office	134	GST Accounting	209	Data Analysis and Visualization	209	Cybersecurity and Network Security	108	Medical Laboratory Technology	108	<b>899</b>
52	Mysuru Region	Mandya	Govt. First Grade College for Women, Maddur.	Data Analysis and Visualization	88		0	Digital Marketing	98	Supply Chain Management	98	MS Office	78		0	<b>362</b>



53	Mysuru Region	Mysore	Sri. D Devaraj urs Govt. First Grade College, Hunsur - 571 105.	Content and Communications	185	MS Office	185	GST Accounting	119	MS Office	119	Data Analysis and Visualization	124		0	<b>731</b>
54	Mysuru Region	Mysore	Govt. First Grade Womens College, Vijayanagara, Mysore - 570 017	Data Analysis and Visualization	69		0	Forex and Export-Import Operations	145		0	Quality Control Analytical	56		0	<b>270</b>
55	Shimoga Region	Chikkamagaluru	I.D.S.G.Govt. College, Chikkamagalur - 577 102.	Animation	231	Content and Communications	231	Data Analysis and Visualization	233		233	Cybersecurity and Network Security	166	Medical Laboratory Technology	166	<b>1260</b>
56	Shimoga Region	Chikkamagaluru	Govt. First Grade College, Koppa - 577 126.	Digital Marketing	114		0	Digital Marketing	165		0	Artificial Intelligence and Machine Learning	42		0	<b>321</b>
57	Shimoga Region	Chitradurga	Govt. Science College, Chitradurga - 577 501.		0		0		0		0	Graphic Design	462	Animation	462	<b>924</b>
58	Shimoga Region	Chitradurga	Govt. First Grade College, Holalkere - 577 501	Content and Communications	188		0	Digital Marketing	145		0	Medical Laboratory Technology	53		0	<b>386</b>
59	Shimoga Region	Davangere	Govt. First Grade Womens College, Davanagere - 577 002	Digital Marketing	112	Content and Communications	112	GST Accounting	123	Wealth Management	123	MS Office	142		0	<b>610</b>
60	Shimoga Region	Davangere	Sri Sri Shivalingeshwara Swamy Govt. First Grade College, Channagiri - 577 213.	Media and Filmmaking	184	Content and Communications	184	Digital Marketing	123	Wealth Management	123	Animation	148		0	<b>762</b>

61	Shimoga Region	Shimoga	Govt. First Grade College, Soraba - 577 429.	Digital Marketing	121	MS Office	121	Digital Marketing	167		0	Animation	69		0	<b>477</b>
62	Shimoga Region	Shimoga	Govt. First Grade WOMENS College, Sagar	Media and Filmmaking	140	Content and Communications	140	Digital Marketing	101	GST Accounting	101	Medical Laboratory Technology	57		0	<b>538</b>

## **ANNEXURE 3 – Cover Letter**

(On the letterhead of the Industry/ industry authorized partner)

**To**  
**Managing Director**  
**Karnataka Skill Development Corporation**  
**3rd Floor, Kaushalya Bhawan, Near Dairy Circle,**  
**Bannerghatta Road Bangalore – 560029**

**Sub:** Response to EoI to impart training in advanced courses for the “Kalike Jothege Kaushalya” program under CMKKY 2023-24

**Ref:** EoI No. \_\_\_\_\_, dated:

**Dear Sir/Ma’am,**

1. With reference to the EoI document dated \_\_\_\_\_ we, have examined the EoI document and understood its contents and hereby submit our application for the aforesaid Project. The application is unconditional.
2. We acknowledge that for evaluation of proposal the information provided in the application and the documents accompanying the application for selection will be relied upon, and we certify that all information provided herein is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying the application are true copies of their respective originals.
3. We shall make available any additional information if found necessary or required to supplement or authenticate the application.
4. We acknowledge that the Evaluation committee has complete right to reject our application without assigning any reason.
5. We declare that:
  - a) We do not have any conflict of interest in accordance with this document
  - b) We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, in respect of any tender or request for qualification issued by or any agreement entered with the Authority or any other public-sector enterprise or any Government, Central or State; and
6. We understand that you may cancel the process at any time and that you are neither bound to accept any application that you may receive nor to invite the applicants to apply for the Project, without incurring any liability to the applicants.
7. We undertake that in case of any change in facts or circumstances during the application process, we are attracted by the provisions of disqualification in terms of this EoI and shall intimate the Authority of the same immediately
8. We hereby irrevocably waive any right which we may have at any stage of law or howsoever otherwise arising to challenge or question any decision taken by the Evaluation Committee for evaluation of proposal in connection with the selection of the applicant, or in connection with the selection/ application process itself, in respect of the above-mentioned Project and the terms and implementation thereof.

9. We agree and understand that the selection is subject to the provisions of the application documents. In no case, we shall have any claim or right of whatsoever nature if the Project is not awarded to us or our application is rejected or not opened.
10. We acknowledge that <<fill: name of Industry/ industry authorized partner >>, being a <<fill: company/partnership firm>> is qualified based on the Qualification required as per the EoI.
11. We agree and undertake to abide by all the terms and conditions of the EoI.

Yours faithfully,

Date: (Signature, name and designation of the authorized signatory)

Place: (Name and seal of the Organization)

## ANNEXURE 4 – Project Proposal Template

S. No.	Description	Details						
1.	Name of the Industry/Industry Authorized Partner							
2.	Registered Office Address							
3.	Contact Person Name							
4.	Contact Details (Mobile)							
5.	Landline No.							
6.	Email							
7.	Website							
8.	Date of Establishment							
9.	PAN No.							
10.	GST No.							
11.	Years of Experience (in organizing similar activity)							
12.	Course/s Proposed along with the districts							
13.	Total Targets Proposed	<<number>>						
14.	Project Duration (max. 12 months)	<<number>> months						
15.	Project Plan – Semester wise	Sl. no	Course Name	District name	Month 1	Month 2	Month n	Month n
16.	Details of Past Experience of similar activities executed in the past three years as of the Date of EOI.							

For and on behalf of:

Signature:

Name:

Designation:

(Company Seal)

(Authorized Representative and Signatory)

Date:

## ANNEXURE 5 – Financial Capability details

<< Declaration by Chartered Accountant on Letterhead with his/her dated Sign & Seal >>

To whomsoever it may concern

On the basis of audited financial statements, we hereby certify that <<M/s Entity name>>, having registered office at <<Office address>>, have an average annual turnover in past three consecutive financial years (2019-20, 2020-21, 2021-22) is not less than Rs 50 lakh. The details of annual turnover are mentioned below:

Note: Applicants may submit unaudited accounts statement of FY 2021-2022 duly certified by Chartered Accountant in case accounts have not been audited at the time of submission of proposal

S. No.	Financial Year	Total Turnover (IN INR)
1.	2019-20	
2.	2020-21	
3.	2021-22	

Net worth: .....

(Must be positive)

<< Chartered Accountant:

Signature

Name

Registration No

Contact No.

Seal >>

Date:

## **ANNEXURE 6 – Declaration for not being blacklisted**

### **DECLARATION**

We, <<M/s Company name>>, having its registered office at <<Office address>>, do hereby declare that the Company hasn't been blacklisted/ debarred by any donor agency/ State Government/ Central Government authority for breach on our part.

For and on behalf of:

Signature:

Name:

Designation:

(Company Seal)

(Authorized Representative and Signatory)

Date

## ANNEXURE 7 – ANNUAL ACTION PLAN

Sl. No.	Semester	Proposed Course	District	College	No. of Candidates	Mode of Delivery	Remarks

For and on behalf of:

Signature:

Name:

Designation:

(Company Seal)

(Authorized Representative and Signatory)

Date